

Annual report for the year 2012

# Contents

4 – 5	Management Report
	4 Bank Management Report for Fiscal Year 2012
6 – 8	Commerzbank AG
	6 Commerzbank worldwide
	7 Commerzbank in the Czech Republic
	8 General Managers, Heads of departments
9 – 10	Independent auditor's report
	9 Independent auditor's report on the Annual report
	10 Independent auditor's report on the financial statements
11 – 36	Financial statements
	11 Balance sheet as at 31 December 2012
	12 Off-balance sheet as at 31 December 2012
	13 Income statement for the year ended 31 December 2012
	14 Statement of changes in equity for the year ended 31 December 2012
	15 Notes to the financial statements
	15 1 General information
	15 2 Accounting policies
	19 3 Cash and deposits with central banks
	19 4 Due from banks
	20 5 Due from customers
	21 6 Securities
	21 7 Long term intangible and tangible fixed assets
	23 8 Other assets
	23 9 Allowances, provisions and write offs
	24 10 Due to banks
	25 11 Due to customers
	25 12 Other liabilities
	25 13 Equity and profit distribution
	26 14 Contingencies and commitments
	27 15 Interest and similar income
	27 16 Interest and similar expense
	27 17 Fee and commission income 28 18 Fee and commission expense
	28 18 Fee and commission expense 28 19 Gains less losses from financial transactions
	28 20 Other operating income
	28 21 Administrative expenses
	29 22 Taxation
	29 23 Financial risks

24 Subsequent events

# 2012 Management Report

»One of our strengths is our ability to make fast decisions. The fact that the vast majority of credit-related decisions are made in the Czech Republic maximizes both the benefits of head office's extensive expertise and authority as well as our local ability to make quick decisions while taking into account local considerations.«

Although last year saw the economies of our main trading partners grow, the Czech Republic recorded an unexpected and relatively deep slump, as the economy shrunk by 1.2%. Moreover, the fourth quarter brought a deepening of the recession throughout the Eurozone, exacerbating the risk of further negative developments.

For the Prague Branch of Commerzbank, 2012 was a year in which it celebrated its 20th year anniversary on the Czech market. At the same time, the Branch went through a period of restructuring, as Commerzbank's business in the Czech Republic and Slovakia was transferred to the 'Mittelstandsbank International' segment, which caters exclusively to medium-size enterprises. Both the Prague and Bratislava Branches now follow the Mittelstandsbank International business model, which has proven to be highly successful in both Western Europe and Asia. In addition to German and international corporations, we will concentrate on local medium-sized firms in both the Czech and Slovak markets, with a view to developing productive business partnerships.

In 2012, Prague Branch expanded its activities with the addition of Financial Engineering, a service that provides medium-sized businesses with innovative structured solutions for their operational and investment financing needs. This new business service builds on the tradition of our Structured Finance Department in the Czech Republic and Slovakia, incorporating new approaches and products that have been well-received by Financial Engineering's clients in Germany. In addition to large corporations, being the typical users of these services, we will also focus on medium-sized Czech and Slovak companies.

Prague Branch recorded solid earnings in 2012 despite the unfavorable market situation and our own internal restructuring efforts. The balance sheet total was mainly affected by a redefinition of the strategic clients portfolio and a slight reduction of the credit portfolio, which necessitated the closure of the Hradec Králové office as well as a minor reduction in sales staff.

Factors that had a positive effect on economic results in 2012 included a decrease in provisions and reserves as well as a reduction in the volume of classified loans, which improved the quality of our credit portfolio. Furthermore, we registered a year-on-year rise in earnings from documentary collection and letter of credit transactions, as well as an increase in client deposits. One of our strengths is our ability to make fast decisions. The fact that the vast majority of credit-related decisions are made in the Czech Republic maximizes both the benefits of head office's extensive expertise and authority as well as our local ability to make quick decisions while taking into account local considerations.

For 2013, Commerzbank analysts forecast a slight GDP growth in both the Czech Republic and key Eurozone countries.

In the current market environment, our primary objective is to maintain our level of competitiveness, and to enlarge our strategic client portfolio in the Czech Republic and Slovakia. In addition to first-rate services, we will rely on these three qualities in achieving this goal: competency, fairness, and trust.

Beate Simon Simon General Manager

# Commerzbank AG

#### Commerzbank worldwide

Commerzbank is a leading bank in Germany and Poland. It is also present worldwide in all markets for its customers as a partner to the business world. With the business areas Private Customers, Mittel-standsbank, Corporates & Markets and Central & Eastern Europe, it offers its private and corporate clients as well as institutional investors the banking and capital market services they need. With some 1,200 branches Commerzbank has one of the densest branch networks among German private banks. In total, Commerzbank boasts nearly 14 million private customers, as well as 1 million business and corporate clients. In 2012, it generated revenues of just under EUR 10 billion with approximately 53,601 employees on average.



#### Commerzbank in the Czech republic

Commerzbank has been present in the Czech Republic since 1992, when it opened its first branch in Prague. Given our attractive line of services and strong international background, Commerzbank is considered one of the leading foreign banks in the Czech Republic.

Commerzbank specializes in serving large and medium-sized companies, with its clients including both German & other international firms as well as local Czech corporates. In addition to all standard corporate banking services, ranging from overdraft accounts and electronic banking to more complex financing structures, our extensive trade financing services are unrivalled on the market, including documentary collections and export financing.

Our clients benefit from the unique combination of our detailed local market knowledge and extensive know-how available from across the global Commerzbank network.



# Organisation structure

#### Prague branch

#### **General Managers:**



Krisztina Bogdán (until 01. 04. 2012)

#### **Heads of departments:**

#### Ľudovít Bán

Corporate Banking Department

**Margaret Dvorak** (since 01. 06. 2012) Head of Branches

#### **Daniel Steinmetz**

Credit Office

**Leona Blehová** (since 01. 06. 2012) Financial Engeneering

#### Jaromír Hronek

Treasury

**Branko Sušič** (since 01. 12. 2012) Corporate & Markets FIC Sales

#### Luboš Křen

Cash Management & International Business (CMIB)

#### Eva Collardová

Finance



Beate Simon (since 01. 04. 2012)

#### Renata Kloubek

Personnel Department

#### Iva Gottliebová

Marketing and Communication

#### Pavel Čurilla

GS – OR IU Prague

#### Jens Hohmann

COO Prague

#### **Petr Nentvich**

Corporate Banking Department, Brno Office

#### Ondřej Eliáš

Corporate Banking Deparment, Plzeň Office

#### Roman Zedníček

Corporate Banking Department, Ostrava Office



### Independent auditor's report

#### to the shareholders of COMMERZBANK Aktiengesellschaft, pobočka Praha

We have audited the financial statements of COMMERZBANK Aktiengesellschaft, pobočka Praha, identification number 47610921, with registered office at Jugoslávská 1, Praha 2 ("the Bank") for the year ended 31 December 2012 disclosed in the annual report on pages 11-36 and issued the opinion dated 8 March 2013 and disclosed on page 10.

#### Report on the Annual Report

We have verified that the other information included in the annual report of the Bank for the year ended 31 December 2012 is consistent with the financial statements. The Statutory Body is responsible for the accuracy of the annual report. Our responsibility is to express an opinion on the consistency of the annual report with the financial statements based on our verification procedures.

#### Auditor's Responsibility

We conducted our verification procedures in accordance with the International Standards on Auditing and the related application guidance of the Chamber of Auditors of the Czech Republic. Those standards require that we plan and perform the verification procedures to obtain reasonable assurance about whether the other information included in the annual report which describes matters that are also presented in the financial statements is, in all material respects, consistent with the relevant financial statements. We believe that the verification procedures performed provide a reasonable basis for our opinion.

#### Opinion

In our opinion, the other information included in the annual report of the Bank for the year ended 31 December 2012 is consistent, in all material respects, with the financial statements.

15 April 2013

represented by partner

Petr Kříž

Statutory Auditor, Licence No. 1140

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Note

Our report has been prepared in the Czech language and in English. In all matters of interpretation of information, views or opinions, the Czech version of our report takes precedence over the English version.

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PricewaterhouseCoopers Audit, s.r.o., registered seat Hvézdova 1734/2c, 140 00. Prague 4, Czech Republic, Identification Number: 40765521, registered with the Commercial Register kept by the Municipal Court in Prague, Section C, Insert 3637, and in the Register of Audit Companies with the Chamber of Auditors of the Czech Republic under Licence No 021.



# Independent auditor's report

#### to the management of COMMERZBANK Aktiengesellschaft, pobočka Praha

We have audited the accompanying financial statements of COMMERZBANK Aktiengesellschaft, pobočka Praha, identification number 47610921, with registered office at Jugoslávská 1, Praha 2 ("the Bank"), which comprise the balance sheet as at 31 December 2012, the income statement for the year then ended and notes, including a summary of significant accounting policies ("the financial statements").

Management's Responsibility for the Financial Statements

Management of the Bank is responsible for the preparation of the financial statements that give a true and fair view in accordance with Czech accounting legislation, and for such internal controls as the Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Act on Auditors of the Czech Republic, International Standards on Auditing and the related application guidance of the Chamber of Auditors of the Czech Republic. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements give a true and fair view of the financial position of the Bank as at 31 December 2012 and its financial performance for the year then ended in accordance with Czech accounting legislation.

8 March 2013

represented by partner

Petr Kříž FCCA

Statutory Auditor, Licence No. 1140

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Note

Our report has been prepared in the Czech language and in English. In all matters of interpretation of information, views or opinions, the Czech version of our report takes precedence over the English version.

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# Financial statements

#### Balance sheet as at 31 December 2012

Assets:		31 December 2012	31 December 2011
	Note	CZK mil.	CZK mil.
Cash and cash deposits with central banks	3	181	539
Due from banks	4	8,989	17,003
a) repayable on demand		2,483	9,603
b) other receivables		6,506	7,400
Due from customers	5	18,897	29,814
a) repayable on demand		3,003	3,294
b) other receivables		15,894	26,520
Debt securities	6	229	439
a) issued by government institutions		-	199
b) issued by other entities		229	240
Long-term intangible assets	7	7	12
Long-term tangible fixed assets	7	34	40
of which: land and buildings for operating activities		24	26
Other assets	8	223	1,529
Prepayments and accrued income		10	15
Total assets		28,570	49,391

Liabilities and Equity:	31 December 2012	31 December 2011
Note	CZK mil.	CZK mil.
Due to banks	12,021	33,131
a) repayable on demand	4,042	2,524
b) other payables	7,979	30,607
Due to customers	15,456	13,559
a) repayable on demand	7,321	5,266
b) other payables	8,135	8,293
Other liabilities 12	376	1,662
Accruals and deferred income	36	45
Provisions 9	79	231
b) provisions for taxes	-	34
c) other provisions for potential liabilities	79	196
Revaluation differences on fair value of securities	(2)	7
Retained earnings from previous periods	132	203
Profit for the accounting period 13	472	553
Total liabilities and equity	28,570	49,391

## Off-balance sheet as at 31 December 2012

Off-balance sheet assets:	31 December 2012	31 December 2011
Note	CZK mil.	CZK mil.
Commitments and guarantees given 14	9,008	8,815
Receivables from spot transactions	187	1,385
Receivables from term instruments 23.4	22,084	32,607
Receivables from option instruments 23.4	266	2,245
Receivables written-off	-	4
Total off-balance sheet assets	31,545	45,056

Off-balance sheet liabilities:		31 December 2012	31 December 2011
	Note	CZK mil.	CZK mil.
Commitments and guarantees received		17,502	18,807
Collateral received and pledges	5	1,593	2,986
Payables from spot transactions		187	1,382
Payables from term instruments	23.4	22,023	32,328
Payables from option instruments	23.4	266	2,245
Assets held under custody and managed by a third party	14	35,835	32,416
Assets under management	14	-	514
Total off-balance sheet liabilities		77,406	90,678

# Income statement for the year ended 31 December 2012

	31 December 2012	31 December 2011
Note	CZK million	CZK million
Interest and similar income 15	958	1,639
of which: from debt securities	13	22
Interest and similar expense 16	(211)	(420)
Fee and commission income 17	253	304
Fee and commission expense	(26)	(98)
Gains less losses from financial transactions	(72)	(36)
Other operating income 20	347	328
Other operating expense	(8)	(15)
Administrative expense 21	(703)	(780)
of which: a) staff costs	(389)	(418)
of which: aa) wages and salaries	(293)	(310)
ab) social and health insurance	(84)	(94)
ac) other staff costs	(12)	(14)
b) other administrative expenses	(314)	(361)
Depreciation for long-term tangible and intangible fixed assets 7	(17)	(25)
Release of allowances and provisions for loans and guarantees, income from receivables already written-off	171	223
Write-offs, additions and utilisation of allowances and provisions for loans and guarantees	(177)	(354)
Release of other provisions	120	-
Additions to and utilisation of other provisions	(2)	(118)
Profit on ordinary activities before taxation	633	648
Income tax 22	(161)	(95)
Profit for the accounting period 13	472	553

# Statement of changes in equity for the year ended 31 December 2012

	Revaluation differences*	Retained earnings	Profit of the current year	Total
	CZK mil.	CZK mil.	CZK mil.	CZK mil.
Balance as at 1 January 2011	(9)	405	281	677
Allocation of 2010 profit to Commerzbank AG	-	-	(441)	(441)
Difference between allocation of profit to Commerzbank AG, foreign exchange differences and profit for the year 2010	-	(160)	160	-
Revaluation differences not included in profit net of tax	16	-	-	16
Other changes	-	(46)	-	(46)
Foreign exchange differences in equity as at 31 December 2011	-	4	-	4
Net profit for the accounting period	-	-	553	553
Balance as at 31 December 2011	7	203	553	763
Allocation of 2011 profit to Commerzbank AG	-	-	(649)	(649)
Revaluation differences not included in profit net of tax	(9)	-	-	(9)
Net profit for the accounting period	-	-	472	472
Other changes	-	25	-	25
Difference between allocation of profit to Commerzbank AG, foreign exchange differences and profit for the year 2011	-	(96)	96	-
Balance as at 31 December 2012	(2)	132	472	602

 $<sup>\</sup>ensuremath{^{\star}}$  Changes in fair values of available for sale securities after effect of deferred tax.

# Notes to the financial statements for the year ended 31 December 2011

#### 1 General information

COMMERZBANK Aktiengesellschaft, pobočka Praha (hereinafter referred to as "the Bank") was incorporated on 24 November 1992 as a branch of Commerzbank AG, which is headquartered in Frankfurt am Main, Germany. The Bank has its registered office in Praha and a subbranch in Brno and offices in Ostrava, Plzeň, and Hradec Králové (until August 2012). In 2011, the Bank was managed by Dr. Jutta Walter (until 14 October 2011) and Krisztina Bogdan (since 14 October 2011 till 31 December 2012) and Mrs Beate Simon (since 1 April 2012).

The Bank's operations primarily consist of:

- providing Czech and foreign currency loans and guarantees;
- accepting and placing deposits in Czech and foreign currency;
- accepting current and term accounts denominated in Czech and foreign currency;
- rendering of general banking services through a network of branches and agencies;
- providing foreign exchange transactions on the interbank money market;
- providing foreign trade finance and related banking services; and
- trading in securities and portfolio management.

#### 2 Accounting policies

#### 2.1 Basis of preparation

The financial statements, comprising a balance sheet, statements of income and of changes in equity and accompa-

nying notes, are prepared in accordance with the Act on accounting and the applicable accounting rules set by the Ministry of Finance of the Czech Republic and Czech accounting standards for financial institutions. The financial statements are prepared under the historical cost convention as modified by the revaluation of financial instruments at fair value through profit or loss and available-for-sale to fair values. Management believes that the Bank has adequate resources to continue its business activities in the foreseeable future. As a result, these financial statements are prepared on a going concern basis.

The financial statements are rounded to millions of Czech Crowns ("CZK million" or "CZK m") unless otherwise stated and are not consolidated.

#### 2.2 Foreign currencies

Financial assets and liabilities denominated in foreign currencies are translated to Czech Crowns at the exchange rate announced by the Czech National Bank ("CNB") effective at the balance sheet date. Resulting foreign exchange gains and losses are recognised in Gains less losses from financial transactions.

#### 2.3 Fair value of securities

The fair value of a security is determined as the market midprice quoted by a relevant stock exchange or other active public market. In other cases the fair value is estimated by the risk adjusted net present value of cash flows taking into account consideration the credit and liquidity risk for bonds.

The Bank uses only observable market data in its models used for determining of the fair value of securities. The valuation models reflect current market conditions at the measurement date which may not be representative of market conditions either before or after the measurement

date. As at the balance sheet date management has reviewed its models to ensure they appropriately reflect current market conditions, including the relative liquidity of the market and credit spreads.

# 2.4 Recognition and derecognition of the financial assets and liabilities

The following rules apply for the recognition of the financial assets and liabilities:

A regular way purchase or sale of financial assets shall be recognised and derecognised using settlement date accounting.

The following rules apply for the derecognition of the financial assets and liabilities:

The Bank derecognises a financial asset or its part when it loses control over the asset or its part.

The Bank removes a financial liability (or a part of a financial liability) from its balance sheet when the obligation specified in the contract is discharged or cancelled or expires. The difference between the carrying amount of a liability (or a portion thereof) extinguished or transferred and the amount paid for is recognised net in profit or loss for the period.

#### 2.5 Available-for-sale securities

Available-for-sale securities are securities that the Bank designates into this category or does not meet the terms of any other category. They comprise mainly shares in companies other than in subsidiaries and associates and debt securities held for liquidity management.

Available-for-sale securities are initially recognized at cost which includes expenses incurred in connection with their acquisition and are subsequently measured at fair value.

As at 31 December 2012, the fair value of the available-forsale securities has been determined by valuation technique using market data, credit risk of the securities' issuer and taking into account the liquidity of the market.

Any subsequent gains and losses arising from changes in the fair value of available-for-sale securities are recognized directly in equity (net of any tax effect) until the financial asset is derecognized or impaired at which time the cumulative gain or loss previously recognized in equity should be recognized in the income statement.

#### 2.6 Derivative financial instruments and hedging

Derivative financial instruments including foreign exchange contracts, currency and interest rate swaps, currency and interest rate options and other derivative financial instruments are initially recognised on balance sheet at cost and subsequently are remeasured at their fair value.

Fair values are obtained from quoted market prices, discounted cash-flow models or options pricing models as appropriate. All derivatives are presented in Other assets or in Other liabilities when their fair value is positive or negative respectively.

Changes in the fair value of derivatives held for trading are included in Gains less losses from financial transactions.

The Bank designates prospectively certain derivatives as either a hedge of the fair value of a recognised asset or liability (fair value hedge). Hedge accounting is used for derivatives designated in this way provided the following criteria are met:

- (i) the derivative is in compliance with the Bank's risk management strategy;
- (ii) formal documentation of the general hedging strategy, hedged risk, hedging instrument, hedged item and their relationship is prepared before hedge accounting is applied;
- (iii) the hedge documentation proves that it is expected to be highly effective in offsetting the risk in the hedged item at inception and throughout the reporting period;
- (iv) the hedge is effective on an ongoing basis; and
- (v) the hedged item is not a security classified as at fair value through the profit or loss.

Changes in the fair value of derivatives that qualify as effective fair value hedges are recorded in the income statement, along with the corresponding change in fair value of the hedged asset or liability that is attributable to that specific hedged risk. As the Bank hedges the fair value of its loans against interest rate risk, the changes in the fair value of the appropriate hedging derivatives and relevant hedged items are recognised net in Interest expense or Interest income.

If the fair value hedge no longer meets the criteria for hedge accounting, the adjustment to the carrying amount of a hedged item, is amortised to profit or loss over the period to maturity of hedged item.

#### 2.7 Interest income and expense

Interest income and expense are recognised for all interest bearing instruments on an accrual basis using the effective interest method based on the acquisition cost.

The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash flows until maturity or the nearest change of interest rate to the net carrying amount of the financial asset or financial liability.

The linear method is used as an approximation of the effective interest method for securities with remaining maturity shorter than 1 year at the settlement date, for loans, other receivables and liabilities with individual repayment periods shorter than 1 year. Interest income includes accrued coupons, discount and premium on all fixed income instruments. The calculation includes all fees paid or received between contractual parties that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

Income on non-performing receivables is also accrued and capitalised into the related loan balance. Such amounts are considered in estimating the provision for non-performing receivables.

#### 2.8 Penalty interest

Penalty interest income, which is suspended or forgiven, is excluded from interest income until received. Amounts previously recognised as income are not reversed.

#### 2.9 Fee and commission income

Fees and commissions are generally recognised on an accrual basis when the service has been provided. Commission and fees arising from negotiating, or participating in the negotiation of a transaction for a third party are recognised on completion of the underlying transaction. Portfolio and other management advisory and service fees are recognised based on the applicable service contracts, usually on a time-apportionate basis.

#### 2.10 Receivables

Receivables originated by the Bank are stated at nominal value less allowances. If the receivable is collateralised, the Bank takes into consideration the cash flow that can be obtained from the forced sale of the collateral after deduction of the cost to sell, regardless of whether the forced sale is probable or not. Irrecoverable receivables are written-off into provisions to loan or directly into expenses in cases when management of the Bank consider the repayment of receivable unreal.

#### 2.11 Provisions

Provisions are recognised when the Bank has a present obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate of the amount of the obligation can be made. Provisions are created in an estimated amount of the future fulfilment discounted to present value. All provisions are presented in liabilities.

Additions to provisions are recognised in the income statement, their utilisation is recognised together with expenses or losses, for which purpose they were created in the income statement. Release of provisions in case they are no longer necessary is recognised as income. Discont is continuously amortized to interest expense.

Provisions are set aside in the currency in which settlement is expected to be made.

#### 2.12. Allowances

The Bank first assesses whether evidence of impairment exists for individual receivables. Individual receivables are categorised in accordance with the definitions issued by the CNB into five categories (standard, watch, substandard, doubtful, loss). Impaired receivables include substandard, doubtful and loss receivables and represent total outstanding principal and accrued interest receivable with service payments overdue more than 90 days or other defaults in contractual terms or financial performance of debtor. Watch receivables represent total outstanding principal and accrued interest receivable with service payments overdue less than 90 days.

Allowances to individual receivables are deducted from the nominal value of each receivable. The amount of allowance for watch and impaired receivables is based on appraisals of these assets at the balance sheet date after taking into consideration the present forced sale value of collateral.

The Bank assesses the impairment of receivables that are individually not significant on a portfolio basis if the value of each individual receivable included in the portfolio does not exceed CZK 25,5 million (equivalent of EUR 1 million) at the settlement date.

Additions to allowances are recognised in the income statement, their utilisation is recognised together with expenses and losses connected with the decrease of assets, in the income statement. Release of allowances in case they are no longer necessary is recognised as income.

Allowances for assets denominated in a foreign currency are created in that foreign currency. Foreign exchange differences are recognised in the same way as foreign exchange differences from the related asset.

#### 2.13 Long-term tangible and intangible fixed assets

Long-term tangible and intangible fixed assets acquired before 31 December 2000 are recorded at acquisition cost. Fixed assets are depreciated/amortised by applying the reducing balance method over their estimated useful lives. Tangible and intangible fixed assets acquired after 31 December 2000 are amortised by applying the straightline basis over the estimated useful lives.

Repair and maintenance expenditures are charged to expense as incurred. Expenditures enhancing the value of the asset are capitalised and depreciated.

Assets held under finance lease agreements are not capitalised and are accounted for in the same way as operating leases, with rental charges being reflected in the income statement on a straight-line basis for the period of duration of the lease contract. Neither is the corresponding lease obligation recorded as a liability.

#### 2.14 Value added tax

The Bank is registered for value added tax (hereinafter "VAT"). Intangible and tangible fixed assets and inventories are stated at acquisition cost including the appropriate VAT. The Bank does not claim input VAT as the ratio of the

taxable income to the total income of the Bank is such that it is not economical for the Bank to claim the input VAT. Input VAT (except for intangible and tangible fixed assets) is expensed immediately.

#### 2.15 Deferred taxation

Deferred tax is recognised on all temporary differences between the carrying amount of an asset or liability in the balance sheet and its tax base using the full liability method. A deferred tax asset is recognised to the extent that it is probable that future taxable profit will be available against which this asset can be utilised.

The approved tax rate for the period in which the Bank expects to utilise the asset or settle the liability is used for the deferred taxation calculation.

Deferred tax related to fair value remeasurement of hedges and available-for-sale securities, which are charged or credited directly to equity, is also credited or charged directly to equity.

#### 2.16 Staff costs, pensions and social fund

Staff costs are included in Administrative expense.

The Bank makes contributions on behalf of its employees to a defined contribution pension plan. Contributions paid by the Bank are accounted for directly as an expense.

Regular contributions are made to the State to fund the national pension plan.

#### 2.17 Related parties

Related parties are defined in accordance with the Act on Banks, as follows:

- senior management of the Bank, being persons responsible for management functions based on employment or other contracts and powers and responsibilities of which are defined in the Bank's statute ("senior management of the Bank");
- entity controlling the Bank and its senior management;
- relatives (direct family members) of senior management;
- entities in which the senior management holds at least a 10% shareholding;
- shareholders holding more than 10% of voting rights of Commerzbank AG and entities controlled by them.

Material transactions, outstanding balances and pricing policies with related parties are disclosed in Notes 4, 5, 10 11, 15, 16, 20, 21.

#### 2.18 Subsequent events

The effects of events, which occurred between the balance sheet date and the date of preparation of the financial statements, are reflected in the financial statements in the case that these events provide further evidence of conditions, which existed at the balance sheet date.

Where significant events occur subsequent to the balance sheet date but prior to preparation of the financial statements that are indicative of conditions which arose subsequent to the balance sheet date, the effects of these events are disclosed, but are not themselves reflected in the financial statements.

#### 2.19 Change of accounting policy

The Bank has not changed its accounting policies during the accounting period.

# 3 Cash and deposits with central banks

	31 December 2012 CZK mil.	31 December 2011 CZK mil.
Cash on hand	40	45
Obligatory reserves	141	494
Total cash and cash deposits with central banks	181	539

Obligatory reserves are mandatory deposits with the CNB and they are not available for use in the Bank's day-to-day operations. These deposits bear interest at the CZK repo rate, which was 0.05% p.a. as at 31 December 2012 (0.75 % p.a. as at 31 December 2011).

#### 4 Due from banks

	31 December 2012	31 December 2011
	CZK mil.	CZK mil.
Current accounts with banks	376	248
Term deposits with CNB	500	1,030
Term deposits up to 24 hours	2,107	9,355
Other term deposits with other banks	5,340	5,945
Standard loans to banks	651	281
Other due from banks	15	144
Total due from banks	8,989	17,003

The Bank did not have allowances to Due from banks balances as at 31 December 2012 and 2011.

# Loans and receivables to related parties of the Commerzbank AG Group

Standard loans and receivables to banks include the following loans and receivables to related parties of the Commerzbank AG Group:

	31 December 2012 CZK mil.	31 December 2011 CZK mil.
Commerzbank, Frankfurt (Head office)	5,154	3,282
BRE Bank S.A., Warsaw	501	1,833
Commerzbank, Bratislava branch	499	2,280
Commerzbank (Budapest) R.t., Budapest	141	3
Commerzbank, Tokyo branch	6	125
Commerzbank, Hong Kong branch	3	2
Commerzbank, New York branch	3	1
Commerzbank (Euroasija) SAO, Moscow	-	1,994
Commerzbank, Singapore branch	-	1
Total	6,307	9,521

#### 5 Due from customers

#### 5.1 Receivables by type of debtor

	31 December 2012 CZK mil.	31 December 2011 CZK mil.
Customers' current accounts – overdraft	3,003	3,293
Standard loans to customers	15,634	26,192
Standard loans total	18,637	29,485
Impaired loans to companies and individuals	456	998
Total due from customer	19,093	30,483
Allowance for impaired loans (Note 9)	(196)	(669)
Total due from customers, net	18,897	29,814

Syndicate loans forming part of Due from customers totalled CZK 1,276 million at 31 December 2012 (2011: CZK 2,073 million).

#### 5.2 Quality of receivables portfolio

When contracting a new loan, the Bank assesses the credibility of the client.

The Bank sends a written notice for overdue loans to its clients and unsuccessful cases are passed on for legal solutions (filing petitions and participating in court proceedings). In limited cases, in addition to the legal procedures, the Bank also uses executor's services.

Due from customers can be per definitions presented by Czech National Bank analysed as follows:

	31 December 2012	
	CZK mil.	CZK mil.
Standard	18,637	29,485
Watch	1	71
Impaired:		
- Substandard	289	325
- Doubtful	85	75
- Loss	81	527
Total receivables due from customers	19,093	30,483

Other guarantees and commitments mainly include bank guarantees, insurance, guarantor's proclamation, bills of exchange, etc.

Restructured loans totalled CZK 562,5 million in 2012 (2011: CZK 273,9 million). Receivables are considered to be restructured in case the Bank grants relief to clients because it is likely that the Bank would incur losses if acting otherwise. Roll-over of a short-term loan is not considered to be restructuring of the loan in the case that the client has fulfilled all requirements of loan agreements.

#### 5.3 Receivables from related parties

Standard receivables from companies and individuals include the following receivables from related parties:

	31 December 2012	31 December 2011
	CZK mil.	CZK mil.
BRE Leasing, Sp. z o.o., Warsaw	2,048	8,618
Transfinance a.s.	881	812
BREL-COM Sp. z o.o.	131	157
FOSSUM Vermietungsges. PRAHA s.r.o.	58	85
FOSSUM Vermietungsges. ML.BOLESLAV s.r.o.	56	68
Total	3,174	9,740

As at 31 December 2012, the Bank has provided loans of CZK 0,5 million to its senior management member (2011: 1 million).

All loans to related parties were made in the ordinary course of business on substantially the same terms and conditions, including interest rates, as those prevailing at the same time for comparable transactions with other customers, and did not, in the opinion of management, involve more than normal credit risk or present other unfavourable features.

#### Guarantees from related parties

	31 December 2012	31 December 2011
	CZK mil.	CZK mil.
Commerzbank, Essen branch	437	460
Commerzbank, Frankfurt	118	74
Commerzbank, Düsseldorf branch	85	5
Commerzbank, Leipzig branch	5	3
Commerzbank, Berlin branch	1	4
Commerzbank, Hamburg branch	-	5
Commerzbank, Mainz branch	-	2
Total	646	554

#### 6 Securities

	State treasury bills at 31 December			t securities December
	2012	2011	2012	2011
Available-for-sale	-	199	229	240
Total securities	-	199	229	240

Securities were revaluated to fair value by techniques using market values or based on techniques using market data only.

None of the above-mentioned securities were used as collateral in repo transactions.

The Bank does not purchase or hold any debt securities issued by a subsidiary or associated undertaking of Commerzbank AG.

As at 31 December 2012, the revaluation difference from the revaluation of the available-for-sale securities, net of the deferred tax impact, was negative, CZK 2 million (2011: negative CZK 7 million) and is recorded in the equity. The revaluation difference from the impairment of the available-for-sale securities is presented in the Losses from financial transactions (Note 19).

	31 December 2012	31 December 2011
	CZK mil.	CZK mil.
Traded on recognised Czech stock exchanges	229	240
Not traded securities – Treasury Bills	-	199
Total	229	439

#### 7 Long term intangible and tangible fixed assets

#### 7.1 Long term intangible assets – software

	31 December 2011	Additions / Amortisation	Disposals	31 December 2012
	CZK mil.	CZK mil.	CZK mil.	CZK mil.
Acquisition cost	206	1	(14)	193
Accumulated amortisation	(195)	(6)	15	(186)
Net book amount	11	(5)	1	7
Advances granted and assets in course of implementation	1	-	1	-
Total	12	(5)	-	7

#### 7.2 Long term operating tangible fixed assets

	31 December 2011	Additions / Depreciation	Disposals	31 December 2012
	CZK mil.	CZK mil.	CZK mil.	CZK mil.
Acquisition cost	195	(43)	2	154
Buildings	40	-	-	40
Equipment	155	(43)	2	114
Accumulated amortisation	(155)	(6)	41	(120)
Buildings	(14)	(2)	-	(16)
Equipment	(141)	(4)	41	(104)
Net book amount	40	(49)	43	34

#### 7.3 Long term fixed assets held under finance lease contracts

The Bank also uses assets held under finance lease contracts, which are recorded as long term fixed assets in the financial statements only after termination of the lease contract. These leasing contracts can be analysed as follows:

	31 December 2012	31 December 2011
	CZK mil.	CZK mil.
Amounts already paid on existing finance leases	19	18
Amounts payable within one year	-	1
Total amount paid and payable on existing finance leases	19	19

#### 7.4 Pledged assets

The Bank did not provide any tangible fixed assets as collateral for its liabilities as at 31 December 2012 and 2011.

#### 8 Other assets

	31 December 2012	31 December 2011
	CZK mil.	CZK mil.
Operating advances granted	7	3
Receivables from settlement of payments	27	30
Derivative financial instruments (Note 23.4)	125	1,356
Deferred tax asset (Note 22)	18	72
Estimated receivables	6	18
Other receivables	40	49
Total other assets	223	1,529
Allowance for impairment	-	-
Total other assets, net	223	1,529

# 9 Allowances, provisions and write offs

The Bank had the following provisions and allowances for assets at risk:

	31 December 2012 CZK mil.	31 December 2011 CZK mil.
Other provisions		
Provisions for potential payables	79	196
Provisions for issued guarantees and loan commitments	-	1
Provision for current income tax	-	34
Total other provisions	79	231
Allowances		
Impaired loans to customers (Note 5)	196	669
Total allowances	196	669

The movements in provisions to potential payables can be analysed as follows:

	2012	2011
	CZK mil.	CZK mil.
At 1 January	196	70
Additions	8	123
Release	(120)	-
Foreign exchange difference	(5)	3
At 31 December	79	196

The movements in allowances for classified loans due from clients and other receivables can be analysed as follows:

	Due from classified loans CZK mil.	Other receivables CZK mil.
At 1 January 2011	581	70
Additions	232	-
Foreign exchange translation difference	12	-
Release	(156)	(70)
At 31 December 2011	669	-
Additions	101	-
Foreign exchange translation difference	(4)	-
Unwinding	(9)	-
Usage	(390)	-
Release	(171)	-
At 31 December 2012	196	-

# Release of allowances and provisions for loans and guarantees, income from receivables already written-off

	2012	2011
	CZK mil.	CZK mil.
Income from amount due from clients written-off	171	223
Recoveries from amounts due from clients previously written off	-	3
Total	171	223

# Write-offs, additions and utilisation of allowances for loans and guarantees

	2012	2011
	CZK mil.	CZK mil.
Amounts due from clients written-off	456	(127)
Additions to allowances and provisions for loans and guarantees	111	(227)
Usage of allowances and provisions for loans and guarantees	(390)	-
Total	177	354

Bad debts are written off against established general provisions, specific allowances or directly expensed in the case that management asserts their recoverability as being remote.

#### 10 Due to banks

	31 December 2012 CZK mil.	31 December 2011 CZK mil.
Current accounts with banks	422	970
Term deposits due up to 24 hours	3,620	1,554
Other term deposits with banks	7,963	30,463
Other liabilities	16	144
Total due to banks	12,021	33,131

#### **Deposits from related parties**

	31 December 2012	31 December 2011
	CZK mil.	CZK mil.
Commerzbank Frankfurt	3,606	29,673
Commerzbank, Bratislava branch	3,053	892
BRE Bank S.A., organizační složka podniku, Praha	3,029	3
KFW, FRANKFURT AM MAIN	85	131
Commerzbank, Bruxelles	36	-
Commerzbank, London branch	14	3
Commerzbank, Paris branch	9	6
Commerzbank (Budapest) R.t., Budapest	1	7
Commerzbank, Madrid branch	1	1
Commerzbank, Singapore	1	-
Commerzbank, Hong Kong branch	-	1,302
Intermarket Bank AG	-	1
Total deposits from related parties	9,835	32,019

In the opinion of management deposits from related parties were accepted on substantially the same terms and conditions, including interest rates, as those prevailing at the same time for comparable transactions with other customers, and did not involve more than the normal interest rate and liquidity risk or present other unfavourable features.

#### 11 Due to customers

	31 December 2012	31 December 2011
	CZK mil.	CZK mil.
Amounts due to governmental entities	22	49
Amounts due to municipalities	308	1,181
Amounts due to private customers	15,126	12,330
Total due to customers	15,456	13,559
Liabilities repayable on demand	7,321	5,266
Term accounts for fixed term	7,791	7,985
Term accounts with fixed notice period	344	307
Other payables	-	1
Total due to customers	15,456	13,559

#### Deposits from related parties

	31 December 2012 CZK mil.	31 December 2011 CZK mil.
Immobiliengesellschaft Ost Hägle, s.r.o.	98	75
Commerz Real CZ, s.r.o.	23	25
Commerz Real Mobilienleasing, GmbH	4	2
FOSSUM Vermietungsges. PRAHA s.r.o.	2	4
Total deposit from related parties	127	106

The Bank did not accept any deposits from top management members as at 31 December 2012 and 2011.

In the opinion of management deposits from related parties were accepted on substantially the same terms and conditions, including interest rates, as those prevailing at the same time for comparable transactions with other customers, and did not involve more than normal interest rate and liquidity risk or present other unfavourable features.

#### 12 Other liabilities

	31 December 2012 CZK mil.	31 December 2011 CZK mil.
Settlement clearance accounts	177	407
Derivative financial instruments (Note 23.4)	103	1,163
Estimated payables	66	76
Other liabilities	30	16
Total other liabilities	376	1,662

The Bank did not have any overdue liabilities to finance authorities, social insurance authorities or health insurance companies as at 31 December 2012 and 2011.

#### 13 Equity and profit distribution

#### 13.1 Profit distribution

The net profit of CZK 553 million for 2012 is proposed to be distributed as follows:

	2012
	CZK mil.
Allocation to Commerzbank AG (profit according to German accounting standards)	563
Transfer to retained earnings	(91)
Net profit	472

The transfer to retained earnings represents the difference between the net accounting profit in accordance with the Czech accounting standards and the net accounting profit in accordance with the German accounting standards. The difference predominantly arises from the diverse accounting treatment in the area of provisions, revaluation of financial derivatives and available-for-sale securities.

#### 14 Contingencies and commitments

Commitments to provide a loan, loan guarantees to third parties and guarantees from acceptance of bills of exchange and letters of credit expose the Bank to credit risk and to loss in the event of a client's inability to meet his obligations. Various commitments and contingent liabilities arise in the normal course of business involving elements of credit, interest rate and liquidity risk.

#### Commitments and guarantees granted

	31 December 2012	31 December 2011
	CZK mil.	CZK mil.
Non-cancellable commitments	2,530	2,247
Guarantees granted	6,478	6,568
Total commitments and guarantees granted	9,008	8,815
Provision for guarantees and commitments granted (Note 9)	-	1
Net commitments and guarantees granted	9,008	8,814
Guarantees granted		
On behalf of banks	770	1,213
On behalf of customers	5,708	5,356
Total guarantees granted	6,478	6,568

On behalf of its senior management, the Bank has granted guarantees of CZK 70 ths. as at 31 December 2012 and 2011.

#### **Contingent liabilities**

Contingent liabilities can be analysed as follows:

	-	
	31 December 2012	31 December 2011
	CZK mil.	CZK mil.
Assets placed in custody		
Shares	2,690	2,790
Bonds	2	16
Other	-	146
Total	2,692	2,952
Assets managed by a third party		
Shares	27,994	24,758
Bonds	5,145	4,702
Total	33,139	29,460
Assets under custody		
Shares	4	4
Total	4	4
Assets placed in custody, managed by third party and under custody	35,835	32,416
Assets under management		
Bonds	-	514
Total	-	514

The above-mentioned assets are stated at fair value in the case of publicly traded securities or at nominal value in the case of not-publicly traded securities.

In the opinion of management, there are no liabilities arising from fiduciary activities as at 31 December 2012 and 2011.

Management reviewed the responsibilities from the brokerage activities and concluded that there are no existing liabilities from these activities as at the date of these financial statements.

#### 15 Interest and similar income

# Z012 Z011 CZK mil. CZK mil. Inter-bank transactions 66 95 Receivables from customers and state 879 1,522 Debt securities 13 22 Total interest and similar expense 958 1,639

Management estimates that approximately CZK 25 million of interest income was recognised on impaired loans in the year ended 31 December 2012 (2011: CZK 32 million). There was no registered unpaid penalty interest income outstanding in 2012 and 2011.

# Interest income from related parties of Commerzbank AG Group

	2012 CZK mil.	2011 CZK mil.
BRE Leasing Sp. Z o.o., Warsaw	204	427
Commerzbank Frankfurt	28	26
Transfinance, a.s.	21	27
Commerzbank Bratislava Branch	12	31
BREL-COM Sp. Z o.o.	9	11
Commerzbank (Euroasija) SAO, Moscow	4	3
FOSSUM Vermietungsges. PRAHA s.r.o.	3	4
FOSSUM Vermietungsges. ML.BOLESLAV s.r.o.	3	4
Commerzbank (Budapest) R.t., Budapest	-	1
BRE Bank S.A., Warsaw	-	1
Total	284	535

## 16 Interest and similar expense

	2012	2011
	CZK mil.	CZK mil.
Inter-bank transactions	159	321
Deposits from customers and state	47	99
Other	5	-
Total interest and similar income	211	420

# Interest expense from related parties of Commerzbank AG Group:

	2012	2011
	CZK mil.	CZK mil.
Commerzbank Frankfurt	124	318
Commerzbank, Hong Kong branch	12	41
Commerzbank (Euroasija) SAO, Moscow	4	-
BRE Bank S.A., Warsaw	2	8
Commerzbank, Bratislava branch	1	5
KFW, Frankfurt am Main	1	2
Total	144	374

#### 17 Fee and commission income

	2012	2011
	CZK mil.	CZK mil.
Asset management fees and related fee income	4	10
Domestic and foreign transfers	120	144
Letters of credit	37	26
Guarantees	35	57
Credit related fees and commision	36	29
Brokerage income from the purchase and sale of securities and derivatives	-	14
Other	21	24
Total fee and commission income	253	304

#### 18 Fee and commission expense

	2012	2011
	CZK mil.	CZK mil.
Trading commissions	7	8
Brokerage expense from the sale of securities	1	1
Other financial activities	18	89
Total fee and commission expense	26	98

Fee and commissions from other financial activities includes in 2012 a fee expense to head office Commerzbank AG in Frankfurt am Main in amount of CZK 72 mil for transfer of credit risk of loan portfolio (in 2011 included in Interest and similar expense).

# 19 Gains less losses from financial transactions

	2012 CZK mil.	2011 CZK mil.
Gains / (Losses) from foreign currency transactions	259	(1,254)
Revaluation difference arising from the impairment of the available-for-sale securities	-	135
Gains / (Losses) from transactions with FX financial derivatives	(314)	1,107
Gains / (Losses) from interest rate financial derivatives	(17)	(24)
Total gains less losses from financial transactions	(72)	(36)

#### 20 Other operating income

	2012 CZK mil.	2011 CZK mil.
Income from intercompany re-invoicing	280	262
Other operating income	12	9
Income from insurance reimbursement	55	57
Total other operating income	347	328

Income from intercompany re-invoicing represents re-invoicing of costs related to activities carried out for the head office Commerzbank AG in Frankfurt am Main and income from invoicing of management and administration services. These services are provided to branches in Bratislava, Bruxelles, Paris, Amsterdam, Milano and the head office in Frankfurt am Main.

# Other operating income from related parties of Commerzbank AG Group

	2012	2011
	CZK mil.	CZK mil.
Commerzbank, Frankfurt	246	225
Commerzbank, Bratislava branch	22	19
Commerzbank, Paris branch	4	7
Commerzbank, Madrid branch	3	3
Commerzbank, Bruxelles branch	2	3
Commerzbank (Nederland) N.V., Amsterdam	2	3
Commerzbank, Milan branch	1	2
Total	280	262

#### 21 Administrative expenses

	2012	2011
	CZK mil.	CZK mil.
Staff costs	389	418
Intercompany expense – Commerzbank AG	126	157
Rent and lease charges	50	48
Expenses for IT	39	48
Tax and legal advisory services	1	1
Services provided by the auditing company – compulsory audit of the financial statements	2	2
Other administrative expenses	96	106
Total administrative expense	703	780

Staff costs are analysed in the income statement.

In 2012, the management of the Bank was paid wages and salaries of CZK 45 million (2011: CZK 43 million), social and health insurance paid by the Bank amounted to CZK 6 million (2011: CZK 8 million). The management of the

Bank includes its directors and further the managers on the first level of the organisational structure (as at 31 December 2012 15 employees and 2011 a total of 14 employees).

#### **Staff statistics**

	2012	2011
Average number of employees	350	375

In 2012 and 2011, the Bank provided contributions of CZK 1 million to its employees for state pension insurance.

#### 22 Taxation

The income tax expense consists of the following:

	2012	2011
	CZK mil.	CZK mil.
Current tax expense	101	158
Deferred tax expense/(income)	55	(73)
Adjustment of prior year tax expense	5	10
Total income tax expense	161	95

Current tax can be analysed as follows:

	2012 CZK mil.	2011 CZK mil.
Profit before taxation	633	648
Non-taxable income	(173)	(94)
Non-deductible expenses	43	278
Other expenses reducing net taxable profit	28	(3)
Net taxable profit	531	829
Current tax charge at 19 %	101	158

Deferred income tax asset is calculated as 19% (income tax rate for 2011 and 2012) depending on the period, in which it is expected the temporary difference to be compensated and can be analysed as follows:

	31 December 2012 CZK mil.	31 December 2011 CZK mil.
Deferred tax asset as at 1 January	72	3
Available-for-sale securities	2	(2)
Allowances to loans to customers	(55)	70
Other temporary differences	(1)	(1)
Deferred tax asset as at 31 December	18	72

	31 December 2012	31 December 2011
	CZK mil.	CZK mil.
Deferred income tax asset		
Allowances to loans to customers	15	70
Non-tax deductible social insurance in 2011	3	4
Total	18	74
Deferred income tax liability		
Change in fair value of available for sale securities	-	2
Net deferred tax asset (Note 8)	18	72

#### 23 Financial risks

#### 23.1 Strategy in using financial instruments

The Bank's activities are principally related to the use of financial instruments. The Bank accepts deposits from customers at both fixed and floating rates and for various periods and seeks to earn above average interest margins by investing these funds in high quality assets. The Bank seeks to increase these margins by consolidating short-term funds and lending for longer periods at higher rates whilst maintaining sufficient liquidity to meet all claims that might fall due.

The Bank also seeks to raise its interest margins by obtaining above average margins, net of provisions, through lending to commercial and retail borrowers with a range of credit standings. Such exposures involve not just onbalance sheet receivables and advances but the Bank also enters into guarantees and other commitments such as letters of credit and other similar securities.

The Bank also trades in financial instruments where it takes positions in traded and over the counter instruments including derivatives to take advantage of short-term market movements in the bond markets and in currency and interest rate and and commodity prices. The Board of Directors places trading limits on the level of exposure that can be taken in relation to both overnight and intra-day market positions. Currency and interest exposure resulting from these financial instruments are normally offset by entering into counterbalancing positions.

#### 23.2 Credit risk

The Bank structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers, and to geographical and business segments. Such risks are mo-

nitored on a regular basis and are subject to an annual or more frequent review. Limits on the level of credit risk by product, industry sector and by country are approved by Commerzbank AG, Frankfurt am Main Besides that, unexpected losses, risk of accumulation and concentration of credit risks are actively controlled by internal VAR model. All above mentioned models are based on internal credit rules and competences.

The Bank considers its current credit portfolio to be high quality since the value of allowances is less than 0.7 % of the nominal value of the credit portfolio. The Bank uses pledges to real estate, cession of receivables, guarantees and guarantors' proclamation and similar instruments as collateral. The Bank monitors the concentration of risks based on geographical and industry sectors.

#### Geographical segmentation

At 31 December 2012	Domestic CZK mil.	European union CZK mil.	Other CZK mil.	Total CZK mil.
Assets				
Cash and deposits with central banks	181	-	-	181
Due from banks	2,000	6,303	686	8,989
Due from customers	13,419	3,022	2,456	18,897
Securities available-for-sale	229	-	-	229
Other assets	225	49	-	274
Total assets	16,054	9,374	3,142	28,570

31 December 2011	Domestic	European union	Other	Total
	CZK mil.	CZK mil.	CZK mil.	CZK mil.
Assets				
Cash and cash deposits with central banks	539	-	-	539
Due from banks	7,031	7,475	2,497	17,003
Due from customers	16,134	9,994	3,686	29,814
Securities available-for-sale	439	-	-	439
Other assets	545	1022	29	1,596
Total assets	24,687	18,492	6,212	49,391

#### **Business segmentation**

31 December 2012	Local banks	Foreign banks	Corporate sector	State institutions	Individuals	Total
	CZK mil.	CZK mil.	CZK mil.	CZK mil.	CZK mil.	CZK mil.
Assets						
Cash and cash deposits with central banks	181	-	-	-	-	181
Due from banks	2,000	6,989	=	-	-	8,989
Due from customers	-	-	18,682	-	215	18,897
Securities available for-sale	-	-	229	-	-	229
Other assets	26	49	199	-	-	274
Total assets	2,209	7,037	19,110	-	215	28,570

As at 31 December 2012 the Bank had no assets to state institutions.

At 31 December 2011	Local banks	Foreign banks	Corporate sector	State institutions	Individuals	Total
	CZK mil.	CZK mil.	CZK mil.	CZK mil.	CZK mil.	CZK mil.
Assets						
Cash and cash deposits with central banks	539	-	-	-	-	539
Due from banks	7,031	9,972	-	=	-	17,003
Due from customers	-	-	29,471	-	343	29,814
Securities available-for-sale	-	-	240	199	-	439
Other assets	47	108	541	-	-	1,596
Total assets	7,617	10,980	30,252	199	343	49,391

#### 23.3 Market risk

The Bank takes on exposure to market risks which arise from open positions in interest rate, currency and equity products, all of which are exposed to general and specific market movements and changes in the level of volatility of market rates or prices, such as interest rates, credit spreads and foreign exchange rates.

The Bank applies a 'value at risk' ("VAR") methodology to estimate the market risk of positions held and the maximum losses expected upon a number of assumptions for various changes in market conditions. Commerzbank AG, Frankfurt am Main sets limits on the value of risk that may be accepted, which is monitored on a daily basis.

The Bank defined for assessment of market losses arising from extreme market changes the stress scenarios, based on which a value of Stress test is calculated – i.e. an expected maximum loss under unfavourable market conditions.

The daily market VAR is an estimate, with a confidence level set at 97.5%, of the potential loss which might arise if the current positions were to be held unchanged for one business day. The actual daily gains / losses are monitored daily by a so-called Back Test to test the validity of the assumptions and parameters / factors used in the VAR calculation.

Since VAR constitutes an integral part of the Bank's market risk control regime, VAR limits are established by the management of the Bank for all trading and portfolio operations; actual exposure against limits, together with a consolidated bank-wide VAR of Commerzbank AG, is reviewed daily by management. Consolidated VAR of Commerzbank AG as at 31 December 2012 was CZK 2.5 million (2011: CZK 9.6 million) and average daily consolidated VAR was CZK 5.7 million in 2012 (2011: CZK 10.6 million).

Stress-testing values are presented with VAR values to the management and Commerzbank AG, Frankfurt am Main on a daily basis, analogically. Limits of stress-testing and limits of VAR were never exceeded in 2012 (average annual value in 2012 equals 33.34%, in 2011: 54.4%).

#### 23.4 Derivative financial instruments

The Bank concludes derivative financial instruments only on the over-the-counter market. The Bank has outstanding derivative contracts, which can be analysed as follows:

#### Total financial derivatives

	Nominal amount assets	Nominal amount liabilities	Fair value positive	Fair value negative
	CZK mil.	CZK mil.	CZK mil.	CZK mil.
31 December 2012				
Interest rate derivatives	2,931	2,931	13	48
Currency derivatives	19,419	19,358	112	55
Total	22,350	22,289	125	103
31 December 2011				
Interest rate derivatives	5,290	5,290	24	35
Currency derivatives	29,562	29,283	1,332	1,028
Total	34,852	34,573	1,356	1,163

Derivative financial instruments were valued using only market prices or valuation models based only on observable market data.

#### 23.4.1 Trading agreements

31 December 2012	Nominal amount assets	Nominal amount liabilities	Fair value positive	Fair value negative
	CZK mil.	CZK mil.	CZK mil.	CZK mil.
Interest rate derivatives				
Swaps	2,665	2,665	12	47
Options	266	266	1	1
Total	2,931	2,931	13	48
Currency derivatives				
Forwards	5,966	5,959	46	40
Swaps	13,453	13,399	66	15
Total	19,419	19,358	112	55
Total trading agreements	22,350	22,289	125	103

31 December 2011	Nominal amount assets	Nominal amount liabilities	Fair value positive	Fair value negative
	CZK mil.	CZK mil.	CZK mil.	CZK mil.
Interest rate derivatives				
Swaps	4,838	4,838	23	34
Options	452	452	1	1
Total	5,290	5,290	24	35
Currency derivatives				
Forwards	6,933	6,844	200	114
Swaps	20,836	20,646	1,131	1,013
Options	1,793	1,793	1	1
Total	29,562	29,283	1,332	1,028
Total trading agreements	34,852	34,573	1,356	1,163

Fair value gains less losses of trading derivatives are recognised in the income statement.

#### 23.5 Currency risk

The Bank takes on exposure resulting from fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. Commerzbank AG,

Frankfurt am Main sets limits on the level of exposure by currency and in total for both overnight and intra-day positions, which are monitored daily.

The table below summarises the Bank's exposure to currency risk. Included in the table are the Bank's assets and liabilities at carrying amounts, categorised by currency.

31 December 2012	CZK CZK mil.	EUR CZK mil.	USD CZK mil.	PLN CZK mil.	Other CZK mil.	Total CZK mil.
Assets						
Cash and cash deposits with central banks	163	10	4	-	4	181
Due from banks	2,951	5,809	147	3	79	8,989
Due from customers	9,674	8,423	226	-	574	18,897
Securities available-for-sale	229	-	-	-	-	229
Other assets	236	34	2	2	-	274
Total assets	13,253	14,276	379	5	657	28,570
Liabilities						
Due to banks	4,321	5,953	1,093	1	653	12,021
Due to customers	12,001	3,028	409	2	16	15,456
Provisions	79	-	-	-	-	79
Other liabilities	861	135	13	3	2	1,014
Total liabilities	17,262	9,116	1,515	6	671	28,570
Net assets/(liabilities)	(4,009)	5,160	(1,136)	(1)	(14)	-
Net off-balance sheet assets/(liabilities)	3,800	(4913)	1,154	4	16	61
Net open currency position	(209)	247	18	3	2	61

31 December 2011	CZK	EUR	USD	PLN	Other	Total
	CZK mil.					
Assets						
Cash and cash deposits with central banks	519	11	5	-	4	539
Due from banks	7,580	5,297	470	1,338	2,318	17,003
Due from customers	10,984	11,344	290	5,811	1,385	29,814
Securities available-for-sale	439	-	-	-	-	439
Other assets	1,508	84	4	-	-	1,596
Total assets	21,030	16,736	769	7,149	3,707	49,391
Liabilities						
Due to banks	905	28,203	3,812	-	211	33,131
Due to customers	10,051	3,214	268	7	19	13,559
Provisions	108	123	-	-	-	231
Other liabilities	1,483	460	241	131	155	2,470
Total liabilities	12,547	32,000	4,321	138	385	49,394
Net assets/(liabilities)	8,484	(15,264)	(3,552)	7,011	3,322	-
Net off-balance sheet assets/(liabilities)	(8,312)	15,362	3,554	(7,021)	(3,302)	281
Net open currency position	171	98	2	(10)	20	281

#### 23.6 Interest rate risk

The Bank takes on exposure resulting from fluctuations in the prevailing levels of market interest rates on its financial position and cash flows. Interest margins may increase as a result of such changes but may reduce or create losses in the event that unexpected movements arise. Commerzbank AG, Frankfurt am Main sets limits on the level of mismatch of interest rate repricing that may be undertaken, which is monitored daily. In the balance sheet of the Bank prevail assets and liabilities with fixed interest rate.

#### 23.7 Liquidity risk

The Bank is exposed to daily calls on its available cash resources from overnight deposits, current accounts, maturing deposits, loan draw downs, guarantees and from margin and other calls on cash settled derivatives. The Bank

does not maintain cash resources to meet all of these needs as experience shows that a minimum level of reinvestment of maturing funds can be predicted with a high level of certainty. Commerzbank AG, Frankfurt am Main sets limits according to time zones and individual currencies. These limits are monitored on a daily basis.

Fair values of derivatives are recognised in other assets and other liabilities. The Bank is able to close its open positions on capital markets, if necessary. Current maturities of financial derivatives are between six months and two years.

The table below analyses assets and liabilities of the Bank into relevant maturity bands based on the remaining period at the balance sheet date to the contractual maturity date.

31 December 2012	Within 3 months CZK mil.	3 – 12 months CZK mil.	1 – 5 years CZK mil.	Over 5 years CZK mil.	Unspecified CZK mil.	Total CZK mil.
Assets						
Cash and cash deposits with central banks	40	-	-	-	141	181
Due from banks	4,700	3,757	304	228	-	8,989
Due from customers	9,727	3,847	3,570	1,736	17	18,897
Securities available-for-sale	-	11	218	-	-	229
Other assets	52	64	1	-	157	274
Total assets	14,519	7,679	4,093	1,964	315	28,570
Liabilities						
Due to banks	8,852	261	1,744	924	24	12,021
Due to customers	15,049	406	1	-	-	15,456
Provisions	-	-	-	-	79	79
Other liabilities and equity accounts	29	28	14	-	943	1,014
Total liabilities	23,930	695	1,759	924	1,262	28,570
Net assets/(liabilities)	(9,411)	6,984	2,334	1,040	(947)	-

31 December 2011	Within 3 months	3 – 12 months	1 – 5 years	Over 5 years	Unspecified	Total
	CZK mil.	CZK mil.	CZK mil.	CZK mil.	CZK mil.	CZK mil.
Assets						
Cash and cash deposits with central banks	45	-	-	-	494	539
Due from banks	16,452	273	257	21	-	17,003
Due from customers	7,922	14,848	4,295	2,415	334	29,814
Securities available-for-sale	-	208	231	-	-	439
Other assets	280	1,163	44	-	109	1,596
Total assets	24,699	16,492	4,827	2,436	937	49,391
Liabilities						
Due to banks	24,696	5,012	2,310	1,113	-	33,131
Due to customers	12,721	791	1	-	46	13,559
Provisions	-	-	-	-	231	231
Other liabilities	74	1,016	121	-	1,259	2,470
Total liabilities	37,491	6,819	2,432	1,113	1,536	49,391
Net assets/(liabilities)	(12,792)	9,673	2,395	1,323	(599)	-

#### 24 Subsequent events

There were no events, which have occurred subsequent to the year-end until the date of preparation of financial statements, which would have a material impact on the financial statements of the Bank as at 31 December 2012.

These financial statements have been approved by management for presentation to Commerzbank AG and have been signed on their behalf by:

Date	Signature of the statutory representative	Person responsible for accounting	Person responsible for preparation of the financial statements
	Sic	lace as de	Kighe Maaimin
8 March 2013	Beate Simon	Ing. Eva Collardová, MBA	Ing. Vladimír Kugler

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