Commerzbank Zrt.



Annual Report 2010

Contents

- 3 Management's report on the 2010 business year
- 5 Financial report
- 5 Balance sheet
- 6 Income statement
- 7 Authentication clause
- 8 The Supervisory Board
- 9 Board of Directors
- 10 Commerzbank in Hungary
- 10 Head Office
- 10 Regions
- 11 Commerzbank worldwide

Management's report on the 2010 business year

After the negative developments of previous years, 2010 presented a much more positive picture. The worldwide recession, including the recession in Europe, came to a halt, and although a few European countries continue to struggle with major public finance problems, overall we see signs of improvement. This has also had a positive impact on the economy of Hungary.

The majority of Hungary's economic indicators took a positive turn. Owing to an upswing in industry and exports, the performance of the Hungarian economy also improved considerably. The state budget was stabilised, albeit through radical tax and other structural measures taken by the government, and even began to display a positive tendency. The FX and interest market was spared any extreme fluctuations, and this had a positive impact on the activities of corporations and the bank market.

Despite a more favourable economic environment, the bank market continues to face problems. Similarly to previous years, loan placements continued to stagnate in the financial sector. Most operators were unable to increase their activity, and sensitivity to risk continues to be high. A higher rate of risk provisioning than in previous years, coupled with the high special bank tax, had a profound impact on the bank sector's profitability.

Similarly to the other players Commerzbank Zrt. closed a year that while tough, also brought positive developments and a very active presence in the market, which is a promising sign for the future.

After a drop in the previous year, despite a decrease in scheduled repayments and problematic loans the corporate loan portfolio grew, which was exceptional in the bank market in 2010. Although we continue to prioritise the careful management of lending risks, we made a successful effort to create new customer relationships, especially in the strong mid-size corporate market.

The increase in market activity also had a positive impact on revenues, and although treasury trading decreased significantly compared to previous years (which had a negative impact on the entire net interest revenue), the net interest revenues and net commission revenues associated with corporate lending, the bank's core activity, increased.

Our bank continues to cover lending risks with the loss provisioning and risk reserves recognised on the basis of quarterly customer ratings. In order to ensure prudent bank operation, in 2010 we again set aside sufficient provisions given the situation, but in line with the continuously improving loan portfolio the total amount of these was significantly lower than in 2009.

There was no significant change in operating costs, but at the same time the HUF 997 million extra bank tax paid by our bank represented a heavy burden, and in the final analysis decreased our profits before the bank tax considerably.

As in previous years the bank's liquidity and financing position, both in foreign currency and in forint, is very stable. Our active asset-liability management and the support of a strong parent bank ensure our ability to maintain the stability of our financing operations going forward.

The 2011 business year may still be affected by events worldwide as well as in Hungary. However, keeping an eye on these factors, our Bank remains committed to its strategy of focusing on Hungarian and international medium-size companies, a strategy that has proven successful in recent years. This – accompanied by strict cost management – portends additional improvements by 2011 in terms of revenues, risks and profits. Our secure liquidity position and our capital position provide a suitable basis for achieving a notable strengthening of our market position. We will continue to offer innovative and customer-oriented services to our customers, and

to improve both our market share and the reputation of Commerzbank.

On behalf of the bank's management we thank all of our employees for their work and commitment. Without

their motivation and focus the bank would not have been able to achieve its ambitious objectives.

Budapest, 28 April 2011



Angelika Tóth: Metropolis NY III.

Financial report

Balance sheet as at 31st December, 2010

(HUF Million)

| ASSETS | 2010 | 2009 |
|---|---------|---------|
| Current Assets | 169 348 | 158 582 |
| | | |
| Liquid assets | 9 153 | 2 871 |
| Securities | 7 970 | 54 644 |
| Receivables | 152 225 | 101 067 |
| | | |
| Claims on banks due within one year | 68 070 | 12 367 |
| Claims on customers due within one year | 83 787 | 87 597 |
| Other claims | 368 | 1 103 |
| Invested assets | 90 957 | 84 944 |
| | | |
| Securities | 993 | 993 |
| Receivables | 85 979 | 79 865 |
| | | |
| Claims on banks due in more than one year | 1 286 | 7 012 |
| Claims on customers due in more than one year | 84 693 | 72 853 |
| Financial investments | 32 | 32 |
| Intangible and tangible assets | 3 953 | 4 054 |
| Accruals & Deferrals | 1 993 | 2 448 |
| TOTAL ASSETS | 262 298 | 245 974 |
| | | |
| LIABILITIES | | |
| Liabilities | 236 229 | 218 751 |
| | | |
| Liabilities to banks | 141 530 | 128 720 |
| | | |
| Short-term liabilities | 126 044 | 93 763 |
| Long-term liabilities | 15 486 | 34 957 |
| Liabilities to customers | 88 375 | 82 940 |
| | | |
| Short-term liabilities | 88 375 | 82 940 |
| Long-term liabilities | 0 | 0 |
| Subordinated liabilities | 4 739 | 4 604 |
| Other liabilities | 1 585 | 2 487 |
| Accruals & Deferrals | 1 354 | 2 822 |
| Provisions | 2 461 | 2 016 |
| Equity | 22 254 | 22 385 |
| -47 | | |
| Share capital | 2 467 | 2 467 |
| Capital reserve | 3 265 | 3 265 |
| report management | | 17 878 |
| Profit reserve | 16 653 | |
| Profit reserve Non-distributable reserves | 16 653 | |
| Non-distributable reserves | 0 | 0 |
| | | |

Income statement for the year ended 31st December, 2010

(HUF Million)

| | | (IICI IIIIIIII) | |
|--|--------|-----------------|--|
| | 2010 | 2009 | |
| Interest and interest related commissions received | 12 187 | 16 889 | |
| Interest and interest related commissions paid | 5 930 | 10 146 | |
| | | | |
| Net interest and interest related commissions | 6 257 | 6 743 | |
| | | | |
| Dividends received | 15 | 17 | |
| Net fee income | 875 | 676 | |
| Net income on other financial services | 1 789 | 2 695 | |
| | | | |
| Other income | 4 306 | 2 128 | |
| Other expenses | 9 353 | 10 705 | |
| | | | |
| Cost of banking activities | 4 020 | 3 912 | |
| | | | |
| Operating result | -131 | - 2 358 | |
| | | | |
| Extraordinary result | 0 | 0 | |
| | | | |
| Profit before taxation | -131 | - 2 358 | |
| Tax payable | 0 | 0 | |
| | | | |
| Profit after taxation | -131 | -2 358 | |
| Release of general risk reserve | 0 | 0 | |
| Net income | -131 | -2 358 | |

Authentication clause to the 2010 annual report of Commerzbank Zrt.

The elected independent auditor of Commerzbank Zrt. is PricewaterhouseCoopers and the registered Hungarian auditor proceeding on behalf of the latter is Arpad Balazs. On 3 May 2011 PricewaterhouseCoopers issued an unqualified Auditor's Opinion on the Bank's statutory Annual Report pertaining to the year ended 31 December 2010 and which is available for inspection at the headquarters of Commerzbank Zrt.



Attila Balla: Big yellow landscape

The Supervisory Board

Tamás Hák-Kovács

Chairman of the Supervisory Board

(Commerzbank [Eurasija] SAO, CEO) Member of the Supervisory Board since 4 August 2010, Chairman of the Supervisory Board since 21 September 2010

Rainer Ottenstein

(Commerzbank AG [Praguel, CEO) Vice-chairman since 21 September 2010

Dr. Andre Carls

(Commerzbank AG, CEE Holding [Frankfurt am Main], CEO)

Sascha Klaus

(Commerzbank AG, CEE Holding [Frankfurt am Main], CRO) Member of the Supervisory Board since 4 August 2010

Andreas De-Maiziere

(Commerzbank AG [Frankfurt am Main], member of the Board of Directors) Vice-chairman until 31 December 2010 on which date his mandate ended.

Michael Siegfried Otto Schmied

Member of the Supervisory Board until 28 February 2010



Judit Rita Rabóczky: Poppyfield

Board of Directors

András Kozma

Chairman

Chief Executive Officer, Commerzbank Zrt., Hungary

Dr. Görgy Walter

Deputy CEO

Deputy CEO, Commerzbank Zrt., Hungary

Dr. Zsolt Lajer

External member



Angelika Tóth: Serpentine II.

Commerzbank in Hungary

Head Office

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1054 Budapest Széchenyi rakpart 8.

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E-Mail: info.budapest@commerzbank.com

Regions

Dél-Buda

H-1117 Budapest, Fehérvári út 50–52.

Telephone: (06-1)-382-7760 Fax: (06-1)-382-7767

Dél-Pest

H-1095 Budapest, Mester u. 87. Telephone: (06-1)-323-3730

Fax: (06-1)-323-3737

Debrecen

H-4026 Debrecen, Bethlen u. 10–12. Telephone: (06-52)-503-030

Fax: (06-52)-503-037

Kecskemét

H-6000 Kecskemét, Izsáki út. 6. Telephone: (06-76)-502-550 Fax: (06-76)-502-557

Pécs

H-7626 Pécs, Király u. 66. Telephone: (06-72)-513-550 Fax: (06-72)-513-557

Székesfehérvár

H-8000 Székesfehérvár, Budai út 49-51.

Telephone: (06-22)-512-080 Fax: (06-22)-512-087

Győr

H-9022 Győr, Móricz Zsigmond rakpart 1.

Telephone: (06-96)-547-680 Fax: (06-96)-547-687

Miskolc

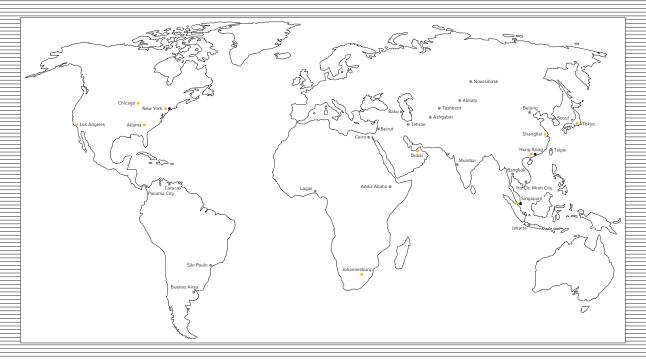
H-3525 Miskolc, Arany János tér 1. Telephone: (06-46)-501-220

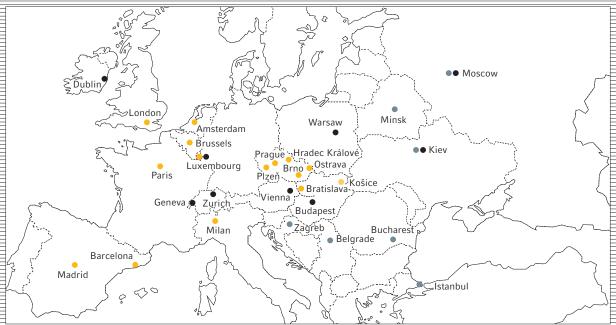
Fax: (06-46)-501-227

Szeged

H-6722 Szeged, Petőfi Sándor sugárút 18.

Telephone: (06-62)-549-340 Fax: (06-62)-549-347





Commerzbank worldwide

- Foreign branches
- Representative offices
- Group companies and major foreign holdings

Commerzbank Zrt.

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